

Marc Garrigós Fabra

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EDUCATION

IE University – Madrid, Spain

Dual Bachelor in Business Administration & International Relations – *Expected May 2026*

GPA: 8.11/10 | IE Foundation Fellowship Recipient | Collaboration Award

Tecnológico de Monterrey – Monterrey, Mexico

Exchange Semester – Finance, Strategy & Latin American Markets – *Aug - Dec 2024*

Agora Lledó International School – Castellón, Spain

International Baccalaureate (IB) – *Jun 2021*

Score: 42/45

EXPERIENCE

Targos Capital – Madrid, Spain

Investment Analyst Intern – Apr 2025 – Jun 2025

- Supported a search fund acquisition mandate targeting lower mid-market businesses (€5–50M EV); contributed to proprietary deal origination, pipeline development and investment thesis refinement across industrials and energy-adjacent sectors.
- Built valuation frameworks across screened targets including DCF analysis, trading comparables and precedent transaction analysis; modelled acquisition scenarios to support partner-level investment decisions.
- Prepared investment memoranda and delivered structured recommendations to partners; conducted macroeconomic and sector research to assess risk and evaluate strategic fit of potential platform acquisitions.

Garrigós Trade & Logistics SL – Madrid, Spain

Founder & Chief Executive Officer – Oct 2023 – Jul 2024

- Founded a cross-border B2B trading and brokerage venture in mining machinery and biofuels; built the commercial infrastructure, supplier relationships and origination pipeline from inception with no external capital.
- Established a network of counterparties across 30+ countries, engaging firms from SMEs to corporations with €1bn+ in annual revenue; conducted principal-level commercial negotiations and counterparty due diligence.
- Advanced multiple mandates to term-sheet stage; operations suspended upon commencement of a pre-planned international exchange semester at Tecnológico de Monterrey.

Halos Digital – Madrid, Spain

Co-Founder & Chief Operating Officer – Aug 2022 – Jun 2023

- Co-founded a B2B digital services firm; led operations, business development and contract negotiations from inception through to an active international client base.
- Drove client acquisition across accounts with 500k+ combined audience reach; managed client relationships and end-to-end service delivery across multiple concurrent engagements.

LEADERSHIP & ACTIVITIES

IE University Student Government – Madrid, Spain

Academic Officer – Apr 2022 – Apr 2023

- Elected by 7,000+ student body with 41% of the vote; represented student interests at the institutional level and partnered with faculty leadership on academic policy reform and departmental initiatives.

ShARE – Do Well Do Good | IE University – Madrid, Spain

Founder & Chapter President – Dec 2021 – Jun 2022

- Established IE University's inaugural ShARE chapter; led pro-bono consulting engagements for non-profit organisations, managing cross-functional student teams on strategic and operational mandates.

Avantgard Agents Ltd – Dublin, Ireland

Market Research Intern – Apr 2019 – Jun 2019

- Produced sector research identifying €1.2M+ in potential sales opportunities in the Irish ceramics industry; supported client acquisition and expansion of the firm's distributor network.

GLOBEMUN — Model United Nations – International

Delegate – 2019 – 2021

- Competed in international diplomatic simulations; developed multilateral negotiation, policy analysis and high-pressure argumentation skills.

SKILLS & ADDITIONAL INFORMATION

- **Languages:** Spanish, English, Catalan (Native) | German, French (Professional Working Proficiency, B2)
- **Certifications:** CFA Program Level I – November 2026 Examination Sitting
- **Technical:** Bloomberg Terminal | PitchBook | Microsoft Excel (Advanced) | PowerPoint | Python | AI-Assisted Development (Cursor, Claude)
- **Markets:** Personal Investment Portfolio – Equities & Derivatives
- **Interests:** Finance, Geopolitics, International Affairs, Literature | Former Professional Football Academy (Elite Development Track) | Tennis, Triathlon, Golf, Sailing